

2018 ANNUAL REPORT

WHISPERING WINDS
CATHOLIC CONFERENCE CENTER



40  **YRS**

1978 • WHISPERING WINDS • 2018

OUR MISSION:

“...to provide a Christ-centered environment, apart from the everyday world, where **all are welcome** to increase their knowledge of and commitment to Christ, and join as fellow pilgrims on their journey of faith with God.”

A LETTER FROM THE EXECUTIVE DIRECTOR, MARTIN ROSALES

At the age of 15, while attending a youth retreat, I experienced Christ in a deeply personal way. I was inspired to serve Him and my life's course was forever changed. I became a full-time missionary in my early 20's, and for the next 15 years travelled to 44 countries. I witnessed God's presence and His power to heal. For me, it solidified the fact that unless one has a personal encounter with the living God, faith has no meaning.

In Calcutta, Mother Teresa reminded me and my co-workers that it is Jesus who does the work. Our task was to serve as His hands and feet. It was most important to love people and allow the Holy Spirit to transform their hearts through that experience. I witnessed people's lives transformed through physical, emotional and spiritual healing. I saw hearts and lives changed. It was then that I further understood the joy of bringing people to God while trusting Him to bring about the healing of each. I work at Whispering Winds to live that model. It is my goal to lead others in the process of maintaining our mission by providing a place where all are welcome. As many of us have heard our co-founder, Don Kojis, say, “It's our job to bring them here - let the Holy Spirit do the rest!”

While remaining committed to the primary focus of our Christ-centered ministry, we are dedicated to the best business practices and highest standards as outlined for the non-profit hospitality industry. In the gospel of Matthew, we are told that we will be known by the fruit we bear. Our fruit is measured first and foremost by the more than 10,000 lives we touch annually. Whispering Winds flourishes because of your support. Thank you for joining us on this journey. As “His hands and feet,” we are making a significant impact in God's Kingdom.



Sincerely,

A handwritten signature in black ink that reads "Martin Rosales". The signature is fluid and cursive, with the first name being the most prominent.

Martin Rosales

2018 HIGHLIGHTS

Whispering Winds celebrates **40 years!**

Disciples Lodge is opening April 2019 with up to 100 beds in flexible lodge rooms.

Our first **4-day Family Camp** was enjoyed by many families.

Camp improvements included upgrades to Cedar House and Meadow View Hall, a new roof for Milner Lodge and a Mama Ghio Kitchen expansion.

We established a partnership with the **Catholic Community Foundation of San Diego** for our endowment fund.

Bishop John Dolan celebrates Mass at Special Needs Family Camp.



Disciples Lodge



Ministry Impact for All Ages

Children: Middle School Camp, Foster Kids Camp, TAPS for children grieving the death of a loved one serving in our Armed Forces

Teens: Diocesan Camp Emmaus Leadership Institutes, Confirmation Retreats, Kairos Retreats

Young Adults: Diocesan Young Adult Retreat, College Ministry & Leadership Retreats

Adults: Cursillo, Senior Moment Retreat, Noah Homes Camp for developmentally disabled adults

Families: Family Camp (first 4-day camp!), Military Family Camp, Special Needs Family Camp, Seany's Camp for families affected by cancer



2018

FINANCIAL SUMMARY

AN INVESTMENT IN MINISTRY

WHISPERING WINDS CATHOLIC CONFERENCE CENTER, INC.

STATEMENT OF ACTIVITIES

| | 2016 Audited | 2017 Audited | 2018 Pending Audit |
|--|------------------|------------------|-----------------------|
| REVENUE AND SUPPORT: | | | |
| Program fees | \$ 1,250,890 | \$ 1,243,329 | \$ 1,299,009 |
| Contributions | 3,075,248 | 1,661,840 | 2,366,415 |
| Special events (net) | 275,120 | 196,102 | 157,284 |
| Investment gain (loss) | (18,543) | 2,635 | (2,987) |
| Interest income | 2,632 | 3,666 | 3,013 |
| In-kind donations | 733 | 2,500 | 23,000 |
| Gain (loss) on disposal of assets | (56,433) | (26,619) | (200) |
| TOTAL REVENUE AND SUPPORT | 4,529,647 | 3,083,453 | 3,845,534 |
| EXPENSES | | | |
| Program expenses | 1,435,829 | 1,696,642 | 1,766,576 |
| Supporting services | | | |
| Management and general | 401,012 | 321,700 | 343,576 |
| Fundraising | 131,368 | 119,376 | 127,494 |
| TOTAL EXPENSES | 1,968,209 | 2,137,718 | 2,237,646 |
| INCREASE IN NET ASSETS | 2,561,438 | 945,735 | 1,607,889 |
| NET ASSETS AT BEGINNING OF YEAR | 6,469,849 | 9,031,287 | 9,977,022 |
| NET ASSETS AT END OF YEAR | 9,031,287 | 9,977,022 | 11,584,911 |

ACTIVITY SUMMARY

| | | | |
|--------------------|---------|-------------------|--------|
| Est. Guests Served | 10,000+ | WW Programs | 7 |
| Groups Served | 100 | Diocesan Programs | 3 |
| Guest Nights | 19,034 | Churches Served | 40 |
| Meals Served | 43,173 | Schools Served | 30 |
| Website Visits | 25,000+ | eNewsletter Opens | 36,786 |

TESTIMONIES

Seniors

“I sensed God’s presence at camp in the beautiful acceptance people had for one another. I felt that it was how God accepts us - just as we are. Often out in the world, age is looked down on, but here, age was celebrated.”

“We were totally blessed at the Senior Moment Retreat. The speaker was so spirit-filled. The music was over the top! We feel that being at Whispering Winds is the best of the Catholic Church!”



Military Family Camp Dad

“I was deployed right after camp – the last chance for us to be together was at Whispering Winds. I am out here fighting the good fight, benefits of being an infantryman. My wife is at home with kids, soccer, school, her parents, her school and her work, as well as being worried about me. The strength, hope and joy you gave us has made us a strong team. Your theme was about water - now I cross the sea and keep referencing everything you guys put out and it is comforting. I cannot say thank you enough.”



Youth Ministry Leader

“On Friday night, four of our teen boys chose to sit in the back row for Mass. Saturday morning I chose to let them sit where they wanted. They sat in the second row, which is where they sat the rest of the weekend. God did not let them down - He touched them all. I believe that a seed was planted in them that will grow and produce fruit. On Sunday morning, all the parents showed up for our final Mass. I asked the boys if they would like to sit with each of their families. Their response shocked me. They all said no because they wanted to finish the weekend together. Whispering Winds provided the perfect retreat for teenage boys and girls.”



PLANNED GIVING

By leaving a gift to the Whispering Winds Endowment, you become a member of the Holy Ground Society. This select group of men and women believe in securing a bright future for the camp.

When you make a gift of bequest to Whispering Winds, you are not only creating a legacy for you and your family, but contributing to the future of Whispering Winds. A gift or bequest costs you nothing now, but offers you a way to support our endowment fund with an unrestricted gift or to support a program of your choice. We have established our Tisi Memorial Fund with the Catholic Community Foundation of San Diego to ensure long-term sustainability of the camp.

Making a bequest to Whispering Winds is easy. You may add a codicil to your present will or amend your present trust instrument. You can designate a small percentage of your estate or a specific asset such as real estate or securities. We can also assist you with a charitable trust that generates lifetime income for you and provides a generous tax deduction. Alternatively, you may name Whispering Winds as a beneficiary of a life insurance policy or IRA.

If you need help, our staff is ready to assist you in making the best charitable gift decisions to meet your financial needs. For more information, please contact Martin Rosales, Executive Director, at martin@whisperingwinds.org or 619-464-1479.



There are a number of ways you can become more involved in supporting our efforts:

BECOME A MONTHLY DONOR

As a member of our Monthly Donor Program, your sacrifice shares your faith with campers in a convenient way through Electronic Fund Transfer (EFT) or credit card from your designated account. Your consistent support allows us to make long-term plans for facility and ministry improvements.

SCHOLARSHIPS

Your gift to the fund will send a child or family to camp.

STOCK, REAL ESTATE, OR GIFTS OF PROPERTY

Your gift of appreciated stock, real estate, art, vehicles and other property is another way to support the camp and impact lives.

ONE-TIME DONATIONS

Your gift can be for where the need is greatest or designated for the specific area or program that has meaning to you and your family. A tribute gift is a heartfelt way to express your love and appreciation for the life of someone while enriching the lives of many. Such a gift is a great way to remember or honor someone special or commemorate a special time in your life such as a birthday or anniversary. Ask if your company makes matching gifts for donations.

ANNUAL GALA SPONSORSHIP

Your family or business can support our largest fundraiser, the Whispering Winds Gala, through numerous sponsorship opportunities. Host a table, become a sponsor or contribute an auction item.

VOLUNTEER

Giving of your time and talent is always welcome. Numerous opportunities at the camp and in the office arise throughout the year that benefit from the dedicated assistance of volunteers, young and old.

WISHLIST

Whispering Winds accepts items for the camp and office such as archery, tennis, and basketball supplies; gardening tools, etc. Consider donating your gently used or new items next time you do "spring cleaning." You will receive a tax receipt for your in-kind donation.



2019

BOARD OF DIRECTORS

Tim Cusick
Chair

Jerry Sinclair
Vice Chair

Cheryl Doss
Secretary

KG Golly
CFO

John Bradell

Denise Casinelli

Bonnie Curtis

Curtis Helfers

Gary Mac Isaac

Mary Jo Patrick

Dcn. Jim Scull

Tim Slentz

Mike Spartz

Chuck Woo

John Wynne

Msr. Mark Campbell

FULL TIME STAFF

Martin Rosales
Executive Director

Jeanette Kubelis
Human Resources & Administration

Steve Sapper
Controller

Gabriel Forrester
Director of Guest Services

Abbey Magpoc
Guest Services Coordinator

Terry Henberger
Development Officer

Paula Bott
Director of Marketing & Programs

Tim Lidberg
Director of Operations

Randy Salcido
Facilities Manager

Kelly Kendall
Guest Services Coordinator

Roberta Salcido
Food Service Manager

Terri Lidberg
Welcome Center Lead

Jose Beas
Facilities Lead

Jose Montes
Maintenance Caretaker

Martina Corona
Food Service Worker/Housekeeper

Lety Alvarez Nuno
Housekeeper

Nestor Quinonez
Groundskeeper

***If you are interested in participating, please
see our website at whisperingwinds.org and
click on SUPPORT or contact us at
(619) 464-1479 or office@whisperingwinds.org.***

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Some photos courtesy of:
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